

Lacework Professional Services

Your partner in a modern, data-driven approach to security

Accelerate, optimize, operationalize, and achieve your business goals with Lacework by teaming up with Professional Services

Lacework Professional Services is part of the Lacework Customer Success team. We deliver all our services via experienced cloud Solution Architects and security consultants who specialize in all areas of the Lacework platform and multicloud security best practices.

We help you achieve maximum value and business outcomes with your investment in Lacework. As a trusted partner and advisor, we leverage security best practices and experience across many customer scenarios to help you optimize and operationalize Lacework in your environment with the ultimate goal of helping improve your cloud security practice capabilities and maturity.



Leverage experienced teams

Work with our team of experts who bring deep experience around cloud security, cloud architecture, DevOps practices, and security operations to gain knowledge and expertise so you can quickly realize your goals with Lacework.



Look beyond deployment

Develop a plan with Lacework experts to avoid the risk of prolonged implementations. Create a foundation and roadmap to ensure you meet your business goals and fully operationalize Lacework within your environment.



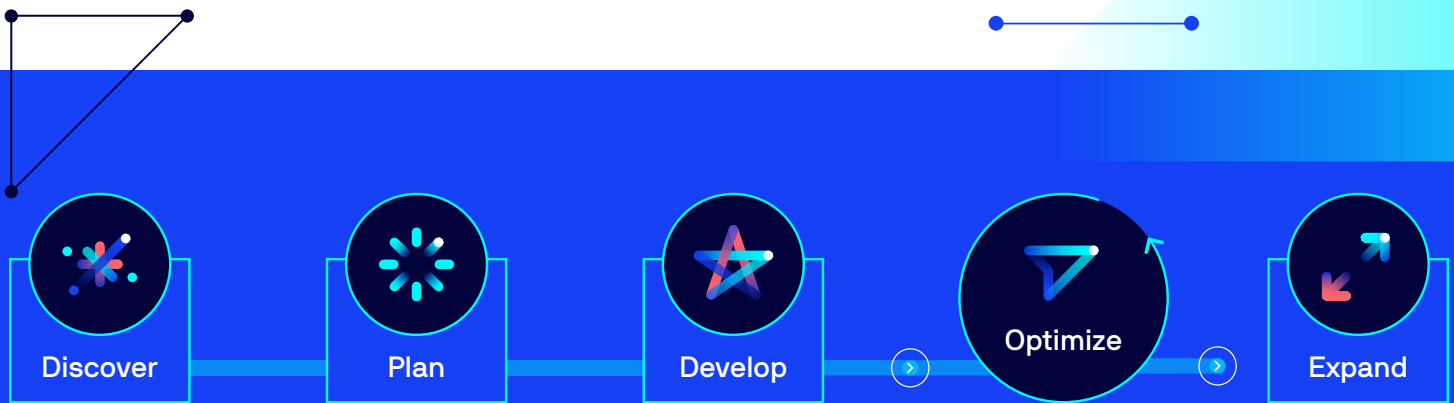
Shorten time to value and increase efficiency

Your goals are our goals. We work to achieve your business goals as quickly as possible. Gain knowledge by working side-by-side with our Solution Architects to enable and augment your team, driving efficiency and productivity so you can do more with less.



Drive business alignment

Business value realization is our game. We work with your team to ensure we are always aligned, driving business outcomes, and promoting security as an enabler to business agility.



Lacework services success methodology

Our success methodology enables you to accelerate achieving your desired business outcomes with Lacework. We build a tailored plan on top of understanding your business goals and objectives, while maintaining flexibility to adjust to your initiatives. From implementation to operationalization, we support your cloud security program and DevSecOps practice development throughout your relationship with Lacework.

Professional Services offering summary

OnDemand expert services subscriptions are an ideal way to engage with professional services and provide a flexible and customizable way to work with the Professional Services team for the duration of your relationship with Lacework. With this service, Lacework Professional Services will be:

- A trusted advisor and partner on your journey to a modern, data-driven security experience
- An extension of your business and team jointly working towards achieving your business objectives
- A flexible resource that meets your requirements when you need it as your business initiatives evolve



Here is a list of our current services:

Service	Description
QuickStart	Initial implementation assistance and deployment will help drive faster time to value: · PS-led project with prescriptive, tailored plan · High-touch, guided implementation
OnDemand Expert Services Subscriptions	Ongoing access to PS experts will assist with implementation, guidance, and best practices for the duration of customer term. The scope for such an engagement can be agreed upon during the sales stage or in the early part of the engagement. Sample scope can include integrations, advisory, best practice runbook build, general recommendations on remediation, advanced reporting and data related work, security program, and DevSecOps practice development support.
Health Check	We review the adoption progress, finetune the platform, introduce new features and functionality, and provide recommendations to further maximize the value of the Lacework platform.
Cloud Security Assessment	We offer current-state cloud security assessment around CSPM, UEBA, CWPP, and vulnerability discovery. Produce a scorecard report and recommendations to address remediation and improve overall security posture. Enable M&A and cloud migration activities as well as ongoing environment review.
Cloud Security Practice Advisory	Workshops and toolkits (templates, documentations, playbooks) enable customers to launch or enhance their cloud security practice discipline.
Expert Services Engagement	Leverage a quantity of hours across all general use cases or custom scope project.

About Lacework

Lacework is the data-driven security company for the cloud that delivers end-to-end visibility and automated insight into risk across cloud environments, so you can innovate with speed and safety. The Lacework Polygraph® Data Platform ingests data, analyzes behavior, and detects anomalies across an organization's Amazon Web Services (AWS), Google Cloud, Microsoft Azure, and Kubernetes environments. This patented approach significantly reduces noise and turns millions of data points into prioritized, actionable events. Customers all over the globe depend on Lacework to take software services to market faster and more securely, while

consolidating overlapping security solutions into a single platform for better visibility and coverage across a multicloud environment.

Founded in 2015 and headquartered in San Jose, Calif., Lacework is backed by leading investors like Sutter Hill Ventures, Altimeter Capital, D1 Capital Partners, Tiger Global Management, Counterpoint Global (Morgan Stanley), Franklin Templeton, Durable Capital, GV, General Catalyst, XN, Coatue, Dragoneer, Liberty Global Ventures, and Snowflake Ventures, among others.

Get started at www.lacework.com

Ready to chat?

Request a demo

